

## ACTEM BUDGET DRAFT July 2008-June 2009

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	Year End	Year End	Year End	Projected	BUDGET
	Jun-05	Jun-06	Jun-07	Jun-08	Jun-09
<b>REVENUE:</b>					
Conference Income	67087	58466	65784	83656	95000
Membership Dues	5545	5710	10740	10200	12,000
Interest Income	1233	2155	6733	8000	7500
Software, Memory & Hardware Sales	698722	783083	1625107	1100000	1100000
Miscellaneous Income	758	0	50	2500	2500
Grant Received-MLTF	0	0	220215	0	0
<b>TOTAL REVENUE</b>	<b>\$773,345.00</b>	<b>\$849,414.00</b>	<b>\$1,928,629.00</b>	<b>\$1,204,356.00</b>	<b>\$1,217,000.00</b>
<b>COST OF GOODS SOLD:</b>					
Product Purchases	639638	711040	1663444	990000	\$1,000,000.00
Inventory Variance		-5649	-42258	-14000	-\$15,000.00
Shipping Costs		478	387	900	\$1,000.00
Commissions	33182	31054	41086	22,000	\$22,000.00
<b>TOTAL COST OF GOOD SOLD</b>	<b>\$672,820.00</b>	<b>\$736,923.00</b>	<b>\$1,662,659.00</b>	<b>\$998,900.00</b>	<b>\$1,008,000.00</b>
<b>OPERATING EXPENSES</b>					
Awards & Sponsorships	6825	8913	10714	13000	\$13,000.00
Bank Charges & Check Machine	0	24	100	400	\$800.00
Business Manager & Office	38918	48912	48074	53000	\$60,000.00
Conference Expense	32093	33885	42887	60886	\$60,000.00
Dues, Subscriptions, Licenses	0	350	535	735	\$750.00
Equipment Rental & Repairs	0	0	247	460	\$600.00
Insurance	0	502	507	450	\$1,000.00
Meeting Expense	1764	6028	1841	2800	\$2,500.00
Newsletter Expense	2732	2813	5032	6800	\$7,000.00
Office Supplies	1894	3000	2814	1500	\$2,000.00
Postage & Delivery	2521	2318	3346	2500	\$2,500.00
Professional Development Reimburse	10350	12709	23260	18000	\$20,000.00
Professional Devel Trainings	0	0	0	15800	\$18,000.00
Accountant, Attorney, Consultant	500	2245	1193	1500	\$2,500.00
Telephone	2157	1726	1809	1500	\$1,700.00
Travel	203	2117	5261	7000	\$8,000.00
Website Expense	1000	2082	925	200	\$500.00
Miscellaneous	4518	4057	2355	3800	\$3,150.00
<b>Total Operating Expenses</b>	<b>105475</b>	<b>131681</b>	<b>150900</b>	<b>190331</b>	<b>\$204,000.00</b>
<b>NE INCOME / LOSS</b>	<b>-\$4,950.00</b>	<b>-\$19,190.00</b>	<b>\$113,902.00</b>	<b>\$15,125.00</b>	<b>\$5,000.00</b>
				estimate	estimate