

ACTEM
Profit & Loss
 July 2005 through June 2006

	Jul '05 - Jun 06
Ordinary Income/Expense	
Income	
Conference Income	
2006 Conference Participant	0.00
2006 Conference Vendor	0.00
Conference 2005 Participant	31,330.00
Vendor 2005 Conference	27,135.56
Total Conference Income	58,465.56
Membership Dues	5,710.00
Memory Sales	0.00
Returns and Allowances	-453.58
Shipping and Handling Income	1,636.78
Software Sales	781,899.81
Uncategorized Income	0.00
Total Income	847,258.57
Cost of Goods Sold	
Commissions - BCaswell	23,708.80
Commissions - CDickinson	7,345.53
Cost of Goods Sold	264,010.98
Inventory Adjustment	-5,649.57
Purchases	447,028.74
Shipping Costs	477.99
Total COGS	736,922.47
Gross Profit	110,336.10
Expense	
'05 Conference MEED Expense	33,072.24
'06 MAINEducation Conference Awards	813.36
Teacher of the Year Award	6,038.32
Awards - Other	1,913.97
Total Awards	7,952.29
Bank Service Charges	23.98
Business Gifts	959.62
Business Manager Search	1,328.13
Contract Labor - BCaswell	24,930.50
Contract Labor - CDickinson	
Administrative work-Bus. Mgr	13,018.30
Conference 2006 Work-Bus. Mgr.	1,816.41
Software Sales Work-Bus. Mgr	9,146.42
Total Contract Labor - CDickinson	23,981.13
Contract Labor - LCaswell	562.50
Depreciation Expense	2,145.61
Dues and Subscriptions	300.00
Insurance	
Liability Insurance	502.00
Total Insurance	502.00
Licenses and Permits	50.00
Meeting Expense	
Retreat	4,519.24
Meeting Expense - Other	1,508.71
Total Meeting Expense	6,027.95
Newsletter Expense	2,812.71
Office Supplies	2,999.75
Postage and Delivery	2,317.90

1:05 PM
09/18/06
Accrual Basis

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	<u>Jul '05 - Jun 06</u>
Prof. Development Reimbursement	
NECC for President	1,000.00
Professional Dev. Administrator	500.00
Prof. Development Reimbursement - Other	11,209.00
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Total Prof. Development Reimbursement	12,709.00
Professional Fees	
Accounting	786.00
Consulting	1,458.75
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Total Professional Fees	2,244.75
Telephone	1,726.04
Travel	2,116.95
Vendor Shipping Charge	22.35
Website Expense	2,082.38
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Total Expense	131,681.14
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Net Ordinary Income	-21,345.04
Other Income/Expense	
Other Income	
Interest Income	2,155.15
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Total Other Income	2,155.15
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Net Other Income	2,155.15
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Net Income	<u><u>-19,189.89</u></u>