

ACTEM
Profit & Loss
 July 2006 through April 2007

	Jul '06 - Apr 07
Ordinary Income/Expense	
Income	
Conference Income	
2006 Conference Participant	40,760.00
2006 Conference Vendor	24,983.79
Conference Income Banquet 07	120.00
Exhibitor 07 Conference income	9,787.00
Total Conference Income	75,650.79
Grants	220,215.00
Membership Dues	
MEMBERSHIP 2007-08	45.00
Membership Dues - Other	10,620.00
Total Membership Dues	10,665.00
Memory Sales	354,464.25
Recycled Parts Commissions	107.00
Shipping and Handling Income	6,047.20
Software Commissions (Vendors)	729.31
Software Sales	1,067,755.42
Total Income	1,735,633.97
Cost of Goods Sold	
Commissions - CDickinson	36,030.92
Cost of Goods Sold	1,436,831.01
Credit Card Service Charges	157.09
Shipping Costs	1,006.06
Total COGS	1,474,025.08
Gross Profit	261,608.89
Expense	
'06 MAINEducation Conference	42,419.22
'07 MAINEducation Conference	175.00
Awards	
Teacher of the Year Award	7,065.11
Awards - Other	791.65
Total Awards	7,856.76
Bank Service Charges	99.75
Contract Labor - CDickinson	
Administrative work-Bus. Mgr	16,451.31
Conference 2006 Work-Bus. Mgr.	6,937.90
Software Sales Work-Bus. Mgr	13,113.86
Total Contract Labor - CDickinson	36,503.07
Depreciation Expense	423.00
Dues and Subscriptions	450.00
Insurance	
Liability Insurance	507.00
Total Insurance	507.00
Licenses and Permits	35.00
Meeting Expense	993.47
Newsletter Expense	3,314.84
Office Supplies	1,192.48
Postage and Delivery	2,150.34
Printing and Reproduction	210.00
Prof. Development Reimbursement	
NECC for President	821.21
Prof. Development Reimbursement - Other	5,940.00
Total Prof. Development Reimbursement	6,761.21

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Accrual Basis

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	<u>Jul '06 - Apr 07</u>
Professional Fees	
Accounting	1,043.41
Consulting	150.00
Total Professional Fees	<u>1,193.41</u>
Supplies	
Office	954.79
Total Supplies	<u>954.79</u>
Telephone	975.58
Travel	4,494.83
Utilities	104.35
Vendor Shipping Charge	155.83
Website Expense	924.85
Total Expense	<u>111,894.78</u>
Net Ordinary Income	149,714.11
Other Income/Expense	
Other Income	
Interest Income	5,324.34
Total Other Income	<u>5,324.34</u>
Net Other Income	<u>5,324.34</u>
Net Income	<u><u>155,038.45</u></u>