

ACTEM
Profit & Loss
 July through August 2007

	Jul - Aug 07
Ordinary Income/Expense	
Income	
Conference Income	
Conference Income Banquet 07	260.00
Exhibitor 07 Conference income	23,965.00
Participant Conference 2007	4,660.00
	28,885.00
Total Conference Income	28,885.00
Hardware Sales	2,985.00
Interest Income	1,053.53
Membership Dues	
MEMBERSHIP 2007-08	4,385.00
	4,385.00
Total Membership Dues	4,385.00
Memory Sales	11,218.50
Shipping and Handling Income	890.00
Software Commissions (Vendors)	39.80
Software Sales	
NEISTE Member Sales	2,523.50
Software Sales - Other	384,739.86
	387,263.36
Total Software Sales	387,263.36
	436,720.19
Total Income	436,720.19
Cost of Goods Sold	
Commissions - CDickinson	6,486.03
Cost of Goods Sold	367,567.93
Credit Card Service Charges	240.18
Shipping Costs	183.97
	374,478.11
Total COGS	374,478.11
	62,242.08
Gross Profit	62,242.08
Expense	
'07 MAINEducation Conference	4,283.54
Awards	1,342.32
Contracted Labor	
Administrative -Contracted Agnt	4,592.39
Conference Work-Contracted Agnt	1,149.25
Software Sales Work-Agent	4,200.51
	9,942.15
Total Contracted Labor	9,942.15
Dues and Subscriptions	350.00
Newsletter Expense	350.00
Office Supplies	0.00
Postage and Delivery	149.83
Printing and Reproduction	150.00
Prof. Development Reimbursement	1,763.00
Professional Fees	
Accounting	857.25
Legal Fees	90.00
	947.25
Total Professional Fees	947.25
Telephone	191.59
Travel	252.40
Use Tax Expense	11.04
Utilities	0.00
Vendor Shipping Charge	86.55
	19,819.67
Total Expense	19,819.67
	42,422.41
Net Ordinary Income	42,422.41
	42,422.41
Net Income	42,422.41