ACTEM
Profit & Loss
July through December 2006

		Jul - Dec 06
Ordinary Income/Expense		
Income		
Conference Income		
2006 Conference Participant	40,785.00	
2006 Conference Vendor	24,958.79	
Total Conference Income		65,743.79
Grants		220,215.00
Membership Dues		
MEMBERSHIP 2007-08	45.00	
Membership Dues - Other	10,125.00	
Total Membership Dues		10,170.00
Memory Sales		349,557.50
Recycled Parts Commissions		107.00
Shipping and Handling Income		4,181.20
Software Sales		857,178.89
Total Income		1,507,153.38
Cost of Goods Sold		
Commissions - CDickinson		31,985.13
Cost of Goods Sold		1,246,610.56
Shipping Costs		670.21
Total COGS		1,279,265.90
Gross Profit		227,887.48
Expense		
'06 MAINEducation Conference		42,419.22
'07 MAINEducation Conference		175.00
Awards		
Teacher of the Year Award	7,065.11	
Awards - Other	791.65	
Total Awards		7,856.76
Bank Service Charges		99.75
Contract Labor - CDickinson		
Administrative work-Bus. Mgr	10,451.50	
Conference 2006 Work-Bus. Mgr.	5,941.35	
Software Sales Work-Bus. Mgr	8,065.86	
Total Contract Labor - CDickinson		24,458.71
Depreciation Expense		423.00
Meeting Expense		163.08
Newsletter Expense		2,147.22
Office Supplies		881.83
Postage and Delivery		1,624.98
Prof. Development Reimbursement		
NECC for President	821.21	
Prof. Development Reimbursement - Other	3,795.00	
Total Prof. Development Reimbursement		4,616.21
Professional Fees		
Accounting	1,002.16	
Consulting	150.00	
Total Professional Fees		1,152.16
Supplies		
Office	954.79	
Total Supplies		954.79
Telephone		553.92
Travel		2,369.42
Utilities		74.55

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Vendor Shipping Charge	147.84
Website Expense	884.95
Total Expense	91,003.39
Net Ordinary Income	136,884.09
Other Income/Expense	
Other Income	
Interest Income	2,275.78
Total Other Income	2,275.78
Net Other Income	2,275.78
Net Income	**139,159.87**