

ACTEM
Profit & Loss
 July through December 2007

	Jul - Dec 07
Ordinary Income/Expense	
Income	
Conference Income	
Conference Income Banquet 07	965.00
Exhibitor 07 Conference income	28,961.00
Participant Conference 2007	53,730.00
	83,656.00
Total Conference Income	83,656.00
Hardware Sales	2,985.00
Interest Income	3,844.03
Membership Dues	
MEMBERSHIP 2007-08	8,975.00
	8,975.00
Total Membership Dues	8,975.00
Memory Sales	17,922.50
Recycled Parts Commissions	126.00
Returns and Allowances	-45.20
Shipping and Handling Income	3,220.33
Software Commissions (Vendors)	672.00
Software Sales	
NEISTE Member Sales	2,523.50
Software Sales - Other	761,532.15
	764,055.65
Total Software Sales	764,055.65
	885,411.31
Total Income	885,411.31
Cost of Goods Sold	
Commissions - CDickinson	12,942.03
Cost of Goods Sold	719,598.12
Credit Card Service Charges	837.50
Shipping Costs	534.50
	733,912.15
Total COGS	733,912.15
	151,499.16
Gross Profit	151,499.16
Expense	
'07 MAINEducation Conference	60,091.34
2008 MAINEducation Conference	350.00
Awards	
Sponsorships	500.00
Teacher of the Year Award	6,000.00
Awards - Other	1,420.81
	7,920.81
Total Awards	7,920.81
Bank Service Charges	27.00
Business Gifts	30.00
Contracted Labor	
Administrative -Contracted Agnt	12,908.91
Conference Work-Contracted Agnt	7,598.29
Software Sales Work-Agent	10,627.62
	31,134.82
Total Contracted Labor	31,134.82
Dues and Subscriptions	350.00
Meeting Expense	461.94
Newsletter Expense	3,071.88
Office Supplies	709.73
Postage and Delivery	269.79
Printing and Reproduction	320.00
Prof. Development Reimbursement	2,781.00
Professional Fees	
Accounting	1,093.50
Consulting	45.00
Legal Fees	90.00
	1,228.50
Total Professional Fees	1,228.50

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01/02/08
Accrual Basis

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	<u>Jul - Dec 07</u>
Telephone	652.88
Travel	2,464.31
Use Tax Expense	11.04
Utilities	0.00
Vendor Shipping Charge	251.40
Website Expense	176.00
Total Expense	<u>112,302.44</u>
Net Ordinary Income	<u>39,196.72</u>
Net Income	<u><u>39,196.72</u></u>