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09/18/06
Accrual Basis

ACTEM
Profit & Loss
July through August 2006

	<u>Jul - Aug 06</u>
Ordinary Income/Expense	
Income	
Conference Income	
2006 Conference Participant	2,335.00
2006 Conference Vendor	15,023.00
Total Conference Income	<u>17,358.00</u>
Grants	220,215.00
Membership Dues	5,300.00
Memory Sales	346,532.50
Shipping and Handling Income	2,356.75
Software Sales	630,670.45
Total Income	<u>1,222,432.70</u>
Cost of Goods Sold	
Commissions - CDickinson	27,556.50
Cost of Goods Sold	1,052,547.91
Shipping Costs	239.28
Total COGS	<u>1,080,343.69</u>
Gross Profit	142,089.01
Expense	
'06 MAINEducation Conference	2,200.32
Awards	717.42
Bank Service Charges	56.00
Contract Labor - CDickinson	
Administrative work-Bus. Mgr	4,189.87
Conference 2006 Work-Bus. Mgr.	460.07
Software Sales Work-Bus. Mgr	3,963.39
Total Contract Labor - CDickinson	<u>8,613.33</u>
Depreciation Expense	423.00
Meeting Expense	43.92
Newsletter Expense	310.00
Office Supplies	562.20
Postage and Delivery	1,122.52
Prof. Development Reimbursement	
NECC for President	821.21
Prof. Development Reimbursement - Other	1,320.00
Total Prof. Development Reimbursement	<u>2,141.21</u>
Professional Fees	
Accounting	826.16
Total Professional Fees	<u>826.16</u>

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Telephone	321.28
Travel	462.60
Utilities	44.75
Vendor Shipping Charge	7.95
Website Expense	<u>250.00</u>
Total Expense	<u>18,102.66</u>
Net Ordinary Income	123,986.35
Other Income/Expense	
Other Income	
Interest Income	<u>497.60</u>
Total Other Income	<u>497.60</u>
Net Other Income	<u>497.60</u>
Net Income	<u><u>124,483.95</u></u>