

**ACTEM**  
**Profit & Loss**  
July 2015 through February 2016

	<u>Jul '15 - Feb 16</u>
Ordinary Income/Expense	
Income	
A - Membership Dues	16,904.12
B - All Other Income	17,482.97
C - Conference Income	111,853.92
D - Interest & Dividends	547.85
F - Gross Sales of Inventory	444,516.29
G - Workshop Income	6,350.00
Total Income	597,655.15
Cost of Goods Sold	
Cost of items Sold	391,864.55
Total COGS	391,864.55
Gross Profit	205,790.60
Expense	
A - Awards	3,587.62
B - Sponsorships	743.35
C - Conferences	106,535.05
E - Meeting/Travel Expense	5,028.43
F - Newsletter Expense	4,387.58
G - Office Expenses	16,490.28
H - Payroll Master Account	42,442.79
I - Prof. Development Expenses	12,314.91
J - Professional Fees	1,916.01
K - Sales & Use Tax	214.46
L - Web Services Expense	2,527.12
Total Expense	196,187.60
Net Ordinary Income	9,603.00
Other Income/Expense	
Other Income	
Unrealized gains (losses)	-6,580.66
Total Other Income	-6,580.66
Net Other Income	-6,580.66
Net Income	<u>3,022.34</u>