# ACTEM
## Profit & Loss
### July 2016 through February 2017

**Ordinary Income/Expense**

**Income**
- A - Membership Dues: 20,380.00
- B - Other Income: 8,429.29
- C - Conference Income: 135,035.02
- D - Interest & Dividends: 656.98
- F - Workshop Income: 35,355.00
- G - Software Commissions: 9,472.00
- H - Gross Sales of Inventory: 528,503.79

**Total Income**: 737,832.08

**Cost of Goods Sold**
- Cost of Goods Sold: 98,738.47
- Cost of items Sold: 382,178.33

**Total COGS**: 480,916.80

**Gross Profit**: 256,915.28

**Expense**
- A - Awards: 2,745.36
- B - Sponsorships: 772.25
- C - Conferences: 99,403.05
- E - Meeting/Travel Expense: 3,953.36
- F - Newsletter Expense: 3,417.10
- G - Office Expenses: 17,469.53
- H - Payroll Master Account: 43,892.55
- I - Prof. Development Expenses: 47,577.58
- J - Professional Fees: 2,541.28
- K - Sales & Use Tax: 197.43
- L - Web Services Expense: 3,616.94

**Total Expense**: 225,586.43

**Net Ordinary Income**: 31,328.85

**Other Income/Expense**

**Other Income**
- Realized gains (losses): 4,574.65
- Unrealized gains (losses): 4,531.22

**Total Other Income**: 9,105.87

**Net Other Income**: 9,105.87

**Net Income**: 40,434.72