



Executive Director/Business Manager Report September 24, 2020

Membership:

Current Institutional Members: 107 + 26 Small Institutional

- Ability to participate in our purchasing consortium

Current Individual Members: 303

- Current Individual members can register for the ACTEM 2020 Conference for FREE
- Individual memberships required for PD reimbursement benefit and OverDrive Access

Corporate/Vendor Members: 10

- **NEW** Corporate/Vendor Member Directory webpage at: <http://www.actem.org/page-1752489>

Fixed ACTEM Membership Year - July 1st through June 30th annually

Financials:

Financial Reports are posted online under the [meeting reports](#) link on ACTEM website:

Preliminary report of the **2019 -20 Fiscal Year** that ended on **June 30, 2020:**

- Membership income - \$19.5K
- Software Commissions - \$27K
- Gross sales of software/hardware - \$671.6K
- PD Reimbursements - \$2,500
- Fall Conference Income - \$133K
- Fall Conference Expenses - \$103.6K
- Profit/Loss Report is showing a profit of \$8K for FY 2019-20
- Balance Sheet shows \$284K in our various bank accounts including the ME Community Foundation

These figure will become final after meeting with our accountant and filing ACTEM's IRS 990 Form

Snapshot of **FY 2020-21**

Financials as of **Aug. 31, 2020:**

- Membership income - \$12.6K
- Software Commissions - \$471
- Gross sales of software/hardware - \$348K
- PD Reimbursements paid to date - \$400
- Fall Conference Income - \$10.5K
- Fall Conference Expenses - \$16.6K
- Profit/Loss Report is showing a profit of \$21.8K through Aug. 2020
- Balance Sheet shows \$307K in our various bank accounts including the ME Community Foundation

Software/Hardware News:

Please Remember: Purchasing from ACTEM helps support the mission of the association and support our programs like the PD reimbursement program, etc.

Adobe

- Reminder ACTEM no longer offers perpetual licensing for Adobe (Acrobat Pro)
- Adobe VIP Subscription licensing is available through ACTEM
 - Individual and school site licensing

Microsoft

- Select Plus Perpetual Licensing - For registered districts
 - Microsoft is not providing ACTEM access to product keys
 - I've always included install keys for software purchases on invoices
 - Install Key and software downloads are available by accessing the **Microsoft Volume Licensing Service Center**
- ACTEM can only sell the most recent version of any Microsoft software but you are allowed to install an older version with a current license.
- New Microsoft EES Subscription Licensing
 - 3,000 Qualified Education User level
 - Desktop version as well as Office 365 A3

Sophos & Kaspersky

- Antivirus, security, cybersecurity, etc.
- Contact the ACTEM office for quotes

CDW-G

- Institutional Members offered discounts on many items plus free shipping
- Must be an ACTEM institutional member
- Purchasing through the CDW-G gives a small % of sales to benefit ACTEM programs

Purchasing Portals:

Connection

Connection is pleased to partner with ACTEM and extends discounted pricing on technology products to our member districts. [Connection Purchasing Portal Link](#)

Contact - Jill Meade, jill.meade@connection.com

Eduporium - Online Portal on ACTEM Website soon - <https://www.eduporium.com/actem>

ACTEM is pleased to announce a partnership with Eduporium to offer members extra discounts on all their products. The online portal will provide a link to the many educational tools, customize tech bundles and activities for students. When ACTEM members use this portal, they will receive extra discounts on Eduporium products over and above the regular educational pricing.

ClassLink - Provides single sign-on into web and Windows applications, and instant access to files at school and in the cloud.

Newslea - ACTEM Member Schools & Districts can subscribe to Newsela and Save between 5-25% on Newsela PRO, Powerwords, and Collections!

- To get a quote contact actem-me@newsela.com to get a quote. Order directly with Newslea.

Securely - Securly's cloud-based web filter and AI-based scanning of email, Docs, and Drive. Get full visibility into your students' online activity and receive notifications for flagged content. Order directly with Securly.

Wyebot - Vendor agnostic Wireless Intelligence Platform provides visibility and analyzes the WiFi network. Now available through ACTEM. See website for details & pricing - Listed under Purchasing/Software as it is a subscription service that includes the hardware. Order through ACTEM.

UZBL Samsung Tablet Cases, For the DOE issued tablets - \$17 ea. No minimum shipping included

Other Items:

ACTEM 2020 Fall Virtual Conference

- Registration FREE for members - Register early
- Non-members - \$20 (includes membership)
- Hopin - Virtual Event Platform
- Schedule posted online - 2:30 - 8:00 PM
- Anthony Johnson - (Wed. Keynote) - *High School Dropout to Teacher of the Year*
- Kerry Gallagher - Assistant Principal for Teaching and Learning, St. John's Prep
- Over 20 virtual exhibitors

Spring Leadership Conference

Save the date - May 4th, 2021

PD Workshops:

JAMF 200 Training - offered virtually but in cohorts
Survey to determine interest coming

Big Deal Media

Publishes two newsletters per month with information about Funding & Recognition, Digital Learning Learning Support, Professional Growth, STEM/STEAM/STREAM, Mobile Learning, Social Media, etc. ACTEM has a link to Big Deal Media on our website.

ACTEM Newsletter

- September 2020 newsletters is out - Digital copy is online at www.actem.org
- Next issue Dec. 2020 - Copy deadline - Nov 15, 2020
- Please send articles, photos, school happenings, PD opportunities to include in next issue
- ACTEM will be distributing future newsletters via email and online.

ACTEM OverDrive Library

We hope this member benefit is helpful and a value to our members.

Please check it out at: bit.ly/ACTEM-overdrive

ACTEM Professional Partnerships

ISTE - ACTEM is excited to announce that we have been recognized as a 2020 #ISTEaffiliate! Together with @ISTE, we will continue the work of transforming learning and teaching.

ISTE affiliates are nonprofit organizations that build communities of educators focused on improving teaching and learning and align with ISTE's mission and values.

ISTE 2020 Live - Nov. 29 - Dec 5, 2020 - Online

Attendance sign-up at www.actem.org