

ACTEM

STATEMENT OF ACTIVITY PROFIT/LOSS REPORT

July 2019 - April 2020

| | TOTAL |
|--------------------------------|---------------------------|
| Revenue | |
| A - Membership Dues | 19,424.98 |
| B - Conference Income | 140,544.12 |
| C - Gross Sales of Inventory | 605,996.28 |
| D - Software Commissions | 24,951.19 |
| E - Interest & Dividends | 1,050.16 |
| F - Other Income | 2,620.45 |
| Total Revenue | \$794,587.18 |
| Cost of Goods Sold | \$554,623.56 |
| GROSS PROFIT | \$239,963.62 |
| Expenditures | |
| A- Awards & Sponsorships | 4,068.66 |
| B - Prof. Development Expenses | 12,982.69 |
| C - Conference Expenses | 105,770.83 |
| E - Office Expenses | 11,081.61 |
| F - Newsletter Expense | 6,111.58 |
| G - Meeting/Travel Expense | 4,179.10 |
| H - Bank Service Charges | 6,467.37 |
| I - Contracted Services | 1,499.00 |
| J - Dues and Subscriptions | 292.14 |
| K - Insurance | 1,858.00 |
| L - Professional Fees | 1,783.92 |
| M - Payroll Master Account | 60,530.70 |
| N - Taxes | 962.67 |
| O - Web Services Expense | 6,816.95 |
| Total Expenditures | \$224,405.22 |
| NET OPERATING REVENUE | <mark>\$15,558.40</mark> |
| Other Revenue | |
| Realized gains (losses) | 889.53 |
| Unrealized gains (losses) | -17,623.76 |
| Total Other Revenue | \$ -16,734.23 |
| NET OTHER REVENUE | \$ -16,734.23 |
| NET REVENUE | <mark>\$ -1,175.83</mark> |